### SHELESH SINGHVI & CO.

### **CHARTERED ACCOUNTANTS**

Mumbai Office: E-702, DHEERAJ JAMUNA CO OPERATIVE HOUSING SOCIETY, CHINCHOLI BUNDER

ROAD, MALAD (WEST),

MUMBAI (TEL: 9322676819, 9773756991)

To,

The Board of Directors,

Firstsource Solutions Limited,

Mumbai

We have reviewed the attached balance sheet of **Medassist Holding Inc.** ("the Company") as at March 31<sup>st</sup>, 2014 and the Profit & Loss account for the year ended on that date annexed there to. These financial statements are the responsibility of the Company's management. These financials are prepared to comply with requirements of section 212 of Companies Act, 1956.

We conducted our review in accordance with the Standard of Review Engagements (SRE) 2400, engagements to review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed and audit and accordingly, we do not express an audit opinion.

In our opinion, and to the best of our information and according to the explanations given to us, the said financial statements read with the notes thereon are in conformity with the accounting principles generally accepted in India:

- i) in the case of Balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March; 2014.
- ii) in the case of the Profit & Loss account, of the loss of the Company for the year ended on that date.

Chartered Accountants

For Shelesh Singhvi & Co.

Chartered Accountants

Firm Registration No.14792C

PRAVEENA JAIN

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Partner

Membership No: 402256

Place: Mumbai

Date: 2<sup>nd</sup> May, 2014

### Medassist Holdings Inc. Balance Sheet

as at 31 March 2014

	Note	Amount in Rupees	Amount in Rupees	Amount in USD	Amount in USD
	Note	31 March 2014	31 March 2013	31 March 2014	31 March 2013
EQUITY AND LIABILITIES					
Shareholders' Funds					
Share Capital	3	600 000 050	000 000 050	44 504 407	44 504 407
Reserves and Surplus	4	690,888,052	690,888,052	11,531,137	11,531,137
Neserves and Surplus	4	(272,358,206) 418,529,846	(233,380,641)	(4,545,744)	(3,895,196)
Non-current liabilities		410,529,646	457,507,41 <b>1</b>	6,985,393	7,635,941
Long term Borrowings	5	5,486,124		04 505	
Deferred tax liabilities, net	6	685,564,097	685,564,097	91,565	44 440 070
Long term provisions	7	125,919,895		11,442,278	11,442,278
Long term provisions	'	816,970,116	102,896,663 788,460,760	2,101,642	1,717,377
		010,970,110	700,400,700	13,635,485	13,159,655
Current liabilities					
Trade payables	8	139,272,316	155,168,952	2,324,498	2,589,818
Other current liabilities	9	465,425,989	444,426,466	7,768,106	
outer durient habilities	"	604,698,305	599,595,418	10,092,604	7,417,616 10,007,434
		004,030,303	099,090,410	10,092,004	10,007,434
		1,840,198,267	1,845,563,589	30,713,482	30,803,030
<u>ASSETS</u>					
Non current assets		-			
Fixed assets	10				
Tangible assets	'0	107,766,510	51,425,671	1,798,657	858,310
Intangible assets		0	32,841,827	1,798,057	548,140
mangible accord		107,766,510	84,267,498	1,798,657	1,406,450
Long-term loans and advances	11	7,190,602	5,316,814	120,014	88,739
	''	114,957,112	89,584,312	1,918,671	1,495,189
Current assets		,,	00,00-1,012	1,310,071	1,700,100
Trade receivables	12	928,479,921	1,033,415,538	15,496,620	17,248,027
Cash and bank balances	13	140,492,674	177,243,814	2,344,866	2,958,254
Other current assets	14	656,268,560	545,319,925	10,953,325	9,101,560
		1,725,241,155	1,755,979,277	28,794,811	29,307,841
			, , , ,	-,,,-	
		1,840,198,267	1,845,563,589	30,713,482	30,803,030

Significant accounting policies

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Chartered

Accountants

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The accompanying notes from 1 to 28 form an integral part of the financial statement.

As per our report of even date attached

For SHELESH SINGHVI & CO. Chartered Accountants

Firm's Registration No: 014792C

Praveena Jain

Saveena

Partner

Membership No: 402256

For and on behalf of the Board of Directors

Arjun Mitra Director Mitzi Winters

Director

Venkat Raman Director

Mumbai 02 May 2014

### Medassist Holdings Inc. Statement of profit and loss for the year ended 31 March 2014

		Amount in Rupees	Amount in Rupees	Amount in USD	Amount in USD
	Notes	For the year ended			
		31 March 2014	31 March 2013	31 March 2014	31 March 2013
Income					
Revenue from Operations	15	E 04E 426 200	6 400 400 000	07 004 075	400 045 040
Other Income	16	5,815,426,289	6,190,166,899	97,061,275	103,315,812
	'0	•	1,031,844	-	17,222
		5,815,426,289	6,191,198,743	97,061,275	103,333,034
Expenses					
Employee benefits expense	17	4,245,926,929	4,303,942,050	70,865,840	71,834,133
Finance cost	18	498,553,309	519,607,957	8,321,010	8,672,419
Depreciation and amortisation	10	44,270,913	56,550,690	738,895	943,849
Other expenses	19	1,064,940,134	1,129,644,553	17,774,184	18,854,119
					, , -
		5,853,691,285	6,009,745,250	97,699,929	100,304,520
Profit Before Taxation		(38,264,996)	181,453,493	(638,654)	3,028,514
Provision for Tax					
Current tax		712,629	2,111,717	11,894	35,245
Profit After Taxation		(38,977,625)	179,341,776	(GEO E40)	2.002.200
		(30,377,023)	179,341,770	(650,548)	2,993,269
Earnings per share					
Weighted average number of equity	1				
shares outstanding during the year		992	992	992	992
- Basic and diluted					
Earning per share					
- Basic and diluted		(39,292)	180,788	(656)	3,017
				` '	,

Significant accounting policies

2

The accompanying notes from 1 to 28 form an integral part of the financial statement.

As per our report of even date attached

For SHELESH SINGHVI & CO. Chartered Accountants

Firm's Registration No: 014792C

Praveena Jain

Partner

Membership No: 402256

Mumbai 02 May 2014 For and on behalf of the Board of Directors

Arjun Mitra Director Mitzi Winters
Director

Venkat Raman Director

Cash flow statement

for the year ended 31 March 2014

	Amount in	Rupees	Amount	in USD
Cash flow from operating activities	31 March 2014	31 March 2013	31 March 2014	31 March 2013
Net profit before tax	(38,264,936)	181,453,433	(638,654)	
Adjustments for				
Depreciation and amortisation	44,270,913	56,550,690	738,895	943,849
Provision for doubtful debts	(21,871,779)	16,559,483	(365,047)	, , ,
(Profit) / loss on sale of fixed assets net	99,227	212,833	1,656	
interest costs	498,553,309	519,607,957	8,321,010	<i>'</i>
Operating cash flow before changes in				
working capital Changes in working capital	482,786,734	774,384,396	8,057,860	12,924,717
Decrease / (Increase) in Debtors	126,807,324	(53,310,193)	2,116,454	(889,765)
(Increase) / Decrease in Loans and			(1,894,933)	
advances and other current assets	(113,534,930)	74,631,354		1,245,621
Increase / (Decrease) in current and other liabili	33,612,313	(303,907,007)	561,000	(5,072,302
Net changes in working capital	46,884,707	(282,585,846)	782,521	(4,716,446
Income taxes paid	0	(1,592,365)	0	(26,577
Net cash generated from operating				
activities (A)	529,671,441	490,206,185	8,840,381	8,181,694
Cash flow from investing activities				
Interest and dividend income received	0	191,728,000	0	3,200,000
Capital expenditure	(67,869,272)	(38,372,401)	(1,132,759)	(640,447
	(67,869,272)	153,355,599	(1,132,759)	2,559,553
Net cash used in investing activities (B)		, , , , , , ,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2,000,000
Cash flow from financing activities				
Interest paid	(498,553,309)	(519,607,957)	(8,321,010)	(8,672,419)
Dividend paid	0	(191,728,000)		(3,200,000)
Net cash used in financing activities (C)	(498,553,309)	(711,335,957)	(8,321,010)	(11,872,419)
	(20.754.440)	(07.774.470)		
Net increase in cash and cash equivalents (A	(36,751,140)	(67,774,173)	(613,388)	(1,131,172
Cash and cash equivalents at the beginning	177,243,814	245,017,987	2,958,254	4,089,426
Cash and cash equivalents at the end of the	140,492,674	177,243,814	2,344,866	2,958,254

<sup>\*</sup> Refer schedule 13 for components of cash and cash equivalents.
As per our report attached.

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Chartered

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Tumbai

For SHELESH SINGHVI & CO.

Chartered Accountants

Firm's Registration No: 014792C 840

Jain

roveena Praveena Jain

Partner

Membership No: 402256

Mumbai 02 May 2014 For and on behalf of the Board of Directors

Arjun Mitra Director

Mitzi Winters Director

Venkat Raman Director

Notes to the financial statements for the year ended at 31 March 2014

### 1 Background

Medassist Holding Inc. (Medassist), a Kentucky corporation, was formed in April 2003. Medassist alongwith its subsidiaries are a leading provider of revenue cycle management services in healthcare industry. The Company is a wholly owned subsidiary of Firstsource Group USA Inc., which is a wholly owned subsidiary of Firstsource Solutions Limited, India. With effect from 1 April 2010, Firstsource Sherpa Asset LLC — an another subsidiary of Firstsource Group USA Inc., is merged with the Company. Further, the business units viz. legacy Medplans and legacy Sherpa was demerged from the Company and the resultant company Firstsource Transaction Services LLC ('the Company') was incorporated under the laws of the State of Delaware on 26 May 2011. Further with effect from October 1, 2011, Firstsource Financial Services LLC, a subsidiary of Medassist Holdings Inc. was demerged from the company.

### 2 Significant accounting policies

### 2.1 Basis of preparation

The financial statements of Medassist Holdings Inc. ('the Company') have been prepared under the historical cost convention, on accrual basis of accounting principles generally accepted in India. The Balance Sheet and Statement of profit and loss of the Company has been drawn up in the country of its incorporation (United States of America) in the terms of United States Dollar ('USD'). However, for the purpose of compliance with the requirements of Section 212 of the Act, amounts for both years in these financial statements have been translated into Indian rupees at the closing rate on 31 March 2014 which is 1 USD = Rs 59.915. No representation is made that USD amounts have been, could have been or could be converted into Indian rupees at such a rate.

### 2.2 Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent liabilities on the date of the financial statements. Management believes that the estimates made in the preparation of financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

### 2.3 Revenue recognition

Revenue cycle management services comprise of both time/unit price and fixed fee based service contracts. Revenue from time/ unit price based contracts is recognized on completion of the related services and is billed in accordance with the contractual terms specified in the respective customer contracts. Revenue from fixed fee based service contracts is recognized on achievement of performance milestones specified in the customer contracts.

Unbilled receivables represent costs incurred and revenues recognized on contracts to be billed in subsequent periods as per the terms of the contract.

Dividend income is recognized when the right to receive dividend is established.

### Notes to the financial statements for the year ended at 31 March 2014

### 2 Significant accounting policies (Continued)

### 2.3 Revenue recognition (Continued)

Interest income is recognized using the time proportion method, based on the underlying interest rates.

### 2.4 Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Cost includes freight, duties, taxes and incidental expenses related to acquisition and installation of the fixed assets. Depreciation on fixed assets is provided, using the straight line basis, pro rata to the period of use based on management's best estimate of useful lives of the assets (which are shorter than those prescribed under the Companies Act, 1956) as summarized below:

Asset	Useful life (in years)
Intangible	
Software	3 – 4
Goodwill	5 or estimated useful life, whichever is shorter
Tangible	
Leasehold improvements	5 or Lease term which ever is shorter
Computers	3 – 4
Furniture	3-5
Services Equipments	3 – 5
Vehicles	2-5

Software purchased together with the related hardware is capitalized and depreciated at the rates applicable to related assets.

Individual assets costing upto Rs. 5,000 are depreciated in full in the year of purchase.

### 2.5 Impairment of assets

### a) Financial assets

The Group assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets is impaired. If any such indication exists, the Group estimates the amount of impairment loss. The amount of loss for short-term receivables is measured as the difference between the assets carrying amount and undiscounted amount of future cash flows. Reduction, if any, is recognized in the statement of profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, the recognized impairment loss is reversed, subject to maximum of initial carrying amount of the short-term receivable.

### b) Non-financial assets

The Group assesses at each balance sheet date whether there is any indication that a non financial asset including goodwill may be impaired. If any such indication exists, the Group estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is

Notes to the financial statements for the year ended at 31 March 2014

### 2 Significant accounting policies (Continued)

### 2.5 Impairment of assets (Continued)

treated as an impairment loss and is recognised in the statement of profit and loss account. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

### 2.6 Foreign currency transactions

Transactions in foreign currency are recorded at the exchange rate prevailing on the date of the transaction. Net exchange gain or loss resulting in respect of foreign exchange transactions settled during the period is, recognized in the statement of profit and loss. Foreign currency denominated assets and liabilities other than fixed assets at year end are translated at the year end exchange rates and the resulting net gain or loss is recognized in the statement of profit and loss. Non Monetary assets are carried at historical cost.

### 2.7 Taxation

Income-tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the year). The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future. The tax liability is computed on a consolidated basis and hence the tax liabilities for the company have been included in the financial statements of the parent company ie. Firstsource Group USA Inc.

### 2.8 Provisions and Contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognized in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognized in the period in which the change occurs.

### Notes to the financial statements

for the year ended at 31 March 2014

### 2 Significant accounting policies (Continued)

### 2.9 Leases

Operating lease

Lease rentals in respect of assets acquired under operating lease are charged off to the statement of profit and loss account as incurred.

### 2.10 Retirement benefits

Contributions payable to the social security, medicare and other employee related contributions as required under the State of Delaware Law are charged to the statement of profit and loss account.

### 2.11 Investments

Investments are classified into non-current investments and current investments. Investments which are intended to be held for one year or more are classified as non-current investments and investments which are intended to be held for less than one year are classified as current investments.

Non-current investments are carried at cost less other than any temporary diminution in value, determined separately for each investment.

Current investments are carried at lower of cost and fair value. The comparison of cost and fair value is done separately in respect of each category of investment. In case of investments in mutual funds, the net asset value of units declared by the mutual funds is considered as the fair value.

### Notes to the accounts

as at 31 March 2014

	Amount i	n Rupees	Amount in USD	
	31 March 2014	31 March 2013	31 March 2014	31 March 2013
3 Share Capital				
992 Voting Common Stock	569	569	10	10
Non-Voting Common Stock	-	-	-	-
Net Additional Paid in Capital	569,485,438	569,485,438	9,504,889	9,504,889
Net Retained Earnings (Prior to Acquisition)	121,402,045	121,402,045	2,026,238	2,026,238
	690,888,052	690,888,052	11,531,137	11,531,137

a. Reconciliation of number of common stock outstanding

At the commencement of the At the end of the year

	31 March	2014		31 March 2013	
No. of Common Stock	Amount in Rs	Amount in USD	No. of Common Stock	Amount in Rs	Amount in USD
992	543	10	992	543	10
992	543	10	992	543	10

### b. Details of Common stockholders holding more than 5% common stock in the Company

Firstsource Group USA Inc.

31 Mai	31 March 2014		rch 2013
No. of		No. of	
Common		Common	
Stock	% of holding	Stock	% of holding
992	100	992	100

### 4 Reserve and Surplus

Reserves and Surplus

Balance at the beginning of the year

Add: Surplus for the year

Add: Changes on account of restructuring

Add: Dividend received from Firstsource Transaction

Services LLC

Less: Dividend paid fo Firsource Group USA, Inc.

Amount in			t in USD
31 March 2014	31 March 2013	31 March 2014	31 March 2013
(233,380,641)	(412,722,477)	(3,895,196)	(6,888,467)
(38,977,565)	179,341,836	(650,548)	2,993,271
- '	-	(,,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-	_,555,
	404 700 000		
-	191,728,000	-	3,200,000
-	191,728,000	-	3,200,000
-	-		
(272,358,206)	(233,380,641)	(4,545,744)	(3,895,196)

Notes to the accounts as at 31 March 2014

	Amount i	n Rupees	Amoun	t in USD
	31 March 2014	31 March 2013	31 March 2014	31 March 2013
5 Loan Term Borrowings				
Secured Loan Finance Lease Obligations	5,486,124	-	91,565	-
(Finance lease obligation carries interest rate in the				
range of 6% - 12%. This is secured by hypothecation of underlying fixed assets taken on lease)	5,486,124	-	91,565	•
6 Deferred Tax Liability, net				
On Carry forward losses On Goodwill and other amortisations Transfer on account of mergers / demergers	(3,234,387) 153,088,883 535,709,601	(3,234,387) 153,088,883 535,709,601	(53,983) 2,555,101 8,941,160	(53,983) 2,555,101 8,941,160
	685,564,097	685,564,097	11,442,278	11,442,278
7 Long Term Provisions				
Compensated Absenses	125,919,895	102,896,663	2,101,642	1,717,377
	125,919,895	102,896,663	2,101,642	1,717,377

Notes to the accounts

as at 31 March 2014

	Amount i	n Rupees	Amoun	t in USD
	31 March 2014	31 March 2013	31 March 2014	31 March 2013
8 Trade payables				
Trade payables for service and goods	139,272,316	155,168,952	2,324,498	2,589,818
	139,272,316	155,168,952	2,324,498	2,589,818
9 Other current liabilities				
<b>Current Maturities of Long Term Borrowings</b>				
Finance Lease Obligations	4,279,009	-	71,418	-
Others				
Payable to group companies, net	315,640,335	257,858,894	5,268,135	4,303,745
Employee related dues	131,034,211	133,986,234	2,187,004	2,236,272
Compensated Absenses	-	25,832,951	-	431,160
Statutory dues	14,472,434	22,870,997	241,549	381,724
Creditors for Capital Goods		3,877,390	-	64,715
	465,425,989	444,426,466	7,768,106	7,417,616

MEDASSIST HOLDING INC. Notes to the financial statements

as at 31 March 2014

10. Fixed Assets

10. Fixed Assets									
	Tangible Assets					Intangible assets			Total Assets
	Computers	Service equipments	Office furniture and equipment	Leasehold improvements	Total Tangible Assets	Goodwill	Software	Total Intangible	
Gross Block									
Opening balance	149,000,949	188,935,117	47,292,134	19,219,250	404,447,450	46,835,111	270,373,197	317,208,308	721,655,758
Additions during the year	15,351,261	12,858,857	8,732,944	540,482	37,483,544	1	30,385,668	30,385,668	67,869,212
Deletions / transfers during the year	66,804,493	72,120,656	33,596,563	4,568,906	177,090,618		80,030,956	80,030,956	257,121,574
As at 31 March 2014	97,547,717	129,673,318	22,428,515	15,190,826	264,840,376	46,835,111	220,727,909	267,563,020	532,403,396
								,	
Accumulated depreciation /									
amortization									
Opening balance	125,757,949	171,677,390	43,819,409	11,767,092	353,021,840	43,827,129	240,539,351	284,366,480	637,388,320
Charge for the year	12,142,376	8,105,679	2,274,205	2,921,702	25,443,962	3,007,982	15,818,969	18,826,951	44,270,913
Deletions / transfers during the	66,785,772	72.040.158	33,596,563	4.568.906	176.991,399		80,030,948	80,030,948	257,022,347
As at 31 March 2014	71,114,554	107,742,911	12,497,050	10,119,887	201,474,402	46,835,111	176,327,372	223,162,483	424,636,885
N. 4 DI1. CINDA	26 433 463	24 020 407	0 031 465	5 070 030	63 365 074	c	44 400 537	- 44 400 537	107 766 511
As at 31 March 2013 (INR)	23,243,000	17,257,728	3,472,725	7,452,158	51,425,611	3,007,982	29,833,845	32,841,828	84,267,439
CHOIL I IN IN	444 470	300 330	166 750	84 626	4 057 500		741 050	741 050	1 708 658
Ac of 21 March 2013 (HSD)	387 033	288 037	57 961	124 379	1,031,333	50 204	497 936	548 140	1 406 451
As at 31 Maich 2013 (USD)	300	200,007	106,10	676,421	1.0,000	102,00	Tocc' Ict	212,121	ictiont's

## NEDASSIST HOLDING INC. Notes to the accounts is at 31 March 2014

	Amount in Rupees		Amount	t in USD
	31 March 2014		31 March 2014	
I1 Long term loans and advances		0. 110.01.20.0		
(Unsecured, considered good)				
Deposits	5,801,844	5,139,449	96,835	85,779
Prepaid expenses	1,388,758	177,365	23,179	2,960
r ropaid expenses	7,190,602	5,316,814	120,014	88,739
12 Trade receivables				
(Unsecured)				
Receivables outstanding for a period exceeding six				
from the date they are due for payment				
- Considered good			ļ	
<ul> <li>Considered doubtful</li> </ul>	20,793,319	42,665,098	347,047	712,094
Less: Provision for bad and doubtful debts	(20,793,319)	(42,665,098)	(347,047)	(712,094)
	-	-	-	-
Other receivables				47.040.007
- Considered good	928,479,921	1,033,415,538	15,496,620	17,248,027
- Considered doubtful	*		-	47.040.007
	928,479,921	1,033,415,538	15,496,620	17,248,027
	928,479,921	1,033,415,538	15,496,620	17,248,027
13 Cash and Bank Balances				
Balance with Bank				
in trust accounts	(10,848,982)	6,012,030	(181,073)	100,343
	140,492,674	177,243,814	1 ' '	2,958,254
in current accounts	129,643,692	183,255,844		3,058,597
Lance belongs hold in trust appounts	(10,848,982)	6,012,030		
Less: balance held in trust accounts	(10,040,302)	0,012,030	(101,070)	100,040
	140,492,674	177,243,814	2,344,866	2,958,254
14 Other Current Assets				
Income Tax Receivable	12,187,878	14,149,766	203,419	236,164
Unbilled receivables	612,231,446	503,259,310		8,399,555
Capital Advance	,,	659,065		11,000
Advance to employees	342,175	-	5,711	
Prepaid Expenses	19,851,350	27,251,784	1 '	454,841
Balance held in trust account , net of due to client	11,655,711		194,537	
Dalatice field in trust account, fiel of due to client	1,,000,711		,	
	656,268,560	545,319,925	10,953,325	9,101,560

### ichedules to the financial statements

or the year ended 31 March 2014

	Amount ir	Rupees	Amount	in USD
	31 March 2014	31 March 2013	31 March 2014	31 March 2013
F. Devenue From Operations	O maion zer			
5 Revenue From Operations				
Sale of services	5,815,426,289	6,190,166,899	97,061,275	103,315,812
Sale of services	5,515,1,	•		
	5,815,426,289	6,190,166,899	97,061,275	103,315,812
6 Other Income				
		4 004 044		17,222
Miscellenous income	-	1,031,844	-	11,222
		1,031,844		17,222
	•	1,031,044	1	
W. F Issue - Demedite evenence				
7 Employee Benefits expense			04.700.400	65,181,460
Salaries and wages	3,878,206,229	3,905,347,184	64,728,469	215,338
Contribution to Provident and Other Funds	14,679,000	12,901,965	244,997 5,892,374	6,437,335
Staff Welfare Expenses	353,041,700	385,692,901	5,092,374	0,457,555
	4 0 4 5 0 0 0 0 0 0	4,303,942,050	70,865,840	71,834,133
	4,245,926,929	4,303,942,030	70,000,040	1,,00,,100
				-
18 Finance Cost	498,553,309	519,607,957	8,321,010	8,672,419
Interest Expense				0.670.410
	498,553,309	519,607,957	8,321,010	8,672,419
19 Other Expenses				
Dont	132,144,066	134,670,369		
Rent, Rates & Taxes	9,980,080	13,394,218		
Bank Fees	6,839,418	9,883,842		
Insurance	34,140,743	19,715,053		1
Traveling and Conveyance	90,710,988	105,645,219		
Legal and Professional Fees	135,107,047			
Marketing and Support Services	24,359,970			
Communication Expenses	217,169,447			
Information Services	128,581,694			
Connectivity Charges	81,061,416	89,337,09		
Common Corporate Expenses	59,789,883			
Printing and Stationary	31,015,431		1	1
Miscellaneous Expenses	3,620,293			_
Charitable Contribution	439,590			i
Upkeep and Maintenance - Others	14,327,527			1
Car Hire Charges and Other Hire Charges	11,382,309			
Software Expenses	4,345,317			i
Computer Expenses	48,211,238			
Bad Debts / Provision for Doubtful Accounts	(21,871,779	· · · · · · · · · · · · · · · · · · ·		<b>'</b> 1
Recruitment / Training Expense	46,365,969		1	1
Electricity, Water and Power Consumption	7,120,260		1	
Loss on sale / write off of fixed assets, net	99,227	212,03		
	1,064,940,134	1,129,644,55	3 17,774,18	4 18,854,11

Notes to the accounts as at 31 March 2014

### 20. Leases

The Company has taken office facilities under non cancelable operating leases. The Company intends to renew such lease in the normal course of its business. Rental expenses under non-cancelable operating leases aggregating to Rs. 23,047,525 equivalent to USD 384,670 (31 March 2013: Rs. 23,488,142 equivalent to USD 392,024) have been debited to the profit and loss account.

The future minimum lease payments in respect of non-cancelable operating leases are as follows:

	Amount i	n Rupees	Amount in US \$	
	2014	2013	2014	2013
Amount due within one year from the balance				
sheet date	129,592,790	168,782,957	2,162,944	3,109,201
Amount due in the period between one year				
and five years	442,260,176	145,350,083	7,381,460	2,677,537
	571,852,966	314,133,040	9,544,403	5,786,738
	371,032,900	314,133,040	3,344,403	3,700,736

Rental expenses under cancelable operating leases aggregating to Rs. 109,096,541 equivalent to USD 1,820,855 (31 March 2013: Rs. 111,182,226 equivalent to USD 1,855,666) have been debited to the profit and loss account.

### 21. Transfer pricing

The Company's management is of the opinion that its international transactions with related parties are at arms length and that the Company is in compliance with the transfer pricing legislation. Accordingly, the company's management believes that the transfer pricing legislation will not have any impact on the financial statements for the year ended 31 March 2014, particularly on the amount of tax expense and that of the provision for taxation.

### 22. Capital commitments

The Company has capital commitments of Rs 1,552,338 in USD 25,909 (31 March 2013: Rs 7,227,487 in USD 120,629) as at the balance sheet date.

Notes to the accounts as at 31 March 2014

### 23. Supplementary statutory information (accrual basis)

		31 March 2014	31 March 2013
(i).	Earnings in foreign exchange		
	Income from services		65,359
	Other income	-	-
(ii).	Expenditure in foreign currency		
	Travel and conveyance	-	4,578
	Employee cost	•	2,716
	Postage and stationery	-	22,627
	Other expenses	-	1,693

### 24. Contingent liabilities

The Company has no contingent liabilities as at the balance sheet date (31 March 2013: Nil)

### 25. Related Party Transactions

Details of related parties including summary of transactions entered into during the year ended 31 March 2014 are summarized below:

Holding Company	
Parties with substantial interests	<ul> <li>Firstsource Group USA Inc.</li> </ul>
Fairies with substantial interests	<ul> <li>Firstsource Solutions Ltd</li> </ul>
	<ul> <li>RevIT Systems Private Ltd</li> </ul>
	<ul> <li>Firstsource Advantage LLC</li> </ul>
	<ul> <li>Firstsource Solution UK Limited</li> </ul>
	<ul> <li>Anunta Tech Infrastructure Services Limited</li> </ul>
	<ul> <li>Firstsource BPO Ireland Limited</li> </ul>
	<ul> <li>Firstsource Dialog Solutions (Private) Ltd.</li> </ul>
	<ul> <li>Firstsource Business Process Services LLC</li> </ul>
	Twin Lake Property I LLC
	Twin Lake Property II LLC
Subsidiary	
- Substituty	Firstsource Transaction Services LLC

Notes to the accounts as at 31 March 2014

# 25. Related Party Transactions (continued)

Particulars of related party transactions during the year ended 31 March 2014

Name of the related party	Description	Transaction variation variation (In Ri	Transaction value during the year ended (In Rupees)	Transaction value during the year ended (In USD)	alue during ended SD)	Payable (In Rupees)	ible	Payable (In USD)	lble SD)
		2014	2013	2014	2013	2014	2013	2014	2013
Firstsource Solutions Ltd	Receipt of services	33,971,446	1	566,994	1	(44,942,721)	58,316,228	(750,108)	973,316
	Recovery of expenses	4,550,844	7,013,111	75,955	117,051	2,489,828	26,968,101	41,556	450,106
	Expenses Reimbursement	68,597,223	5,858,788	1,144,909	97,785	(28,571,906)	26,968,101	(476,874)	450,106
RevIT Systems Private Limited	Cost of sales	ŧ	43,587,743	•	727,493		ı	•	1
Firstsource Group USA Inc.	Dividend paid	•	191,728,000	ŧ	3,200,000	•	•	•	ť
	Expenses Reimbursement	666,581,157	944,578,728	11,125,447	15,765,313	(33,693,680)	(89,579,156)	(562,358)	(1,495,104)
	Issue of Shares		A second	•		20,761,663,357	20,761,663,357	346,518,624	346,518,624
Firstsource Advantage LLC	Expenses Reimbursement	90,396,517	70,334,159	1,508,746	1,173,899	14,938,907	6,352,188	249,335	106,020
Firstsource Solutions UK Limited	Expenses Reimbursement	231,452	231,452	3863	3,863	ı	(231,452)	•	(3,863)
Firstsource Transaction Services	Expenses Reimbursement	74,157,814	49,089,498	1,237,717	819,319	225,860,737	4,760,067	(3,769,686)	79,447
	Dividend Paid	1	191,728,000	1	3,200,000		1	8	•

Notes to the accounts

as at 31 March 2014

26. Segmental Reporting

The company has no separate identifiable segment and in accordance with paragraph 4 of

Accounting Standard 17 "Segment Reporting" prescribed in the companies (Accounting

Standards) Rules, 2006, issued by the central government, the Company has presented

segmental information in the consolidated financial statements (refer note 31 of the

consolidated financial statements

There are no Micro, Small and Medium Enterprises to whom the Company Owes dues, which 27.

are outstanding for more than 45 days during the year and also as at 31st March 2014. This

information as required to be disclosed under the Micro, Small and Medium Enterprises

Developments Act, 2006 has been determined to the extent such parties have been identified

on the Basis of information available with the Company (refer note 38 of the consolidated

financial statements).

Previous year's figures have been appropriately regrouped/ reclassified to conform to current 28.

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year's presentation.

For SHELESH SINGHVI & CO.

For and on behalf of the Board of Directors

**Chartered Accountants** 

saveena Jain

Firm's registration no: 014792C

Praveena Jain

Partner

Membership No: 402256

Mumbai

02 May 2014

Arjun Mitra

Mitzi Winters

Director

Director

Venkat Raman

Director